WINTRUST

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Portfolio Manager - Commercial Real Estate

Rosemont, IL



Founded in 1991 with the idea to be the alternative to the big banks, Wintrust has since grown into a financial services company with more than \$45 billion in assets, headquartered in Rosemont, Illinois. Through our multiple companies and divisions, we provide traditional community banking and commercial banking services, wealth management solutions, commercial and life insurance premium financing, mortgage origination, and short-term accounts receivable financing and certain administrative services, such as data processing of payrolls, billing, and treasury management services. We provide community-oriented personal and business banking services to customers located in the greater Chicagoland area, northwest Indiana, and southern Wisconsin through more than 175 community bank locations.

- Self-motivated, has strong analytical and writing skills, and can multi-task across job functions, various client needs and competing bank priorities.
- Actively participate in existing client and new client meetings/site visits with Banking team.
- Analyze and underwrite existing portfolio credit approvals for renewals and other credit requests pertaining to existing clients.
- Underwrite opportunity memos and full credit approvals for new business clients
- Independently analyze credit and financial information of property and individuals to determine the degree of risk associated with the extension of credit
- Proactively manage covenant compliance testing for existing clients and new clients on an ongoing basis.

Posted Today

Full time

211649

About Us



In 1991, we opened one storefront community bank location with one specific goal: to provide an alternative to the big banks that were just beginning to flood the market. We believed— and still do—that people deserve a warm, friendly, honest, and highly responsive banking experience.

Today, we're proud to be Chicago's Bank® and Wisconsin's Bank®. We've also grown into a company with a presence across the United States and Canada. We have more than 150 community banks and provide a variety of offerings, including commercial banking, premium financing, mortgage origination, wealth management, and short-term accounts receivable financing, just to name a few. Every

- Develop a working knowledge of credit/loan policy for credit requests and exceptions
- Perform collateral analysis of current and prospective customers
- Work with external and internal business partners on review of deal related legal documents
- Ongoing monitoring, tracking, and management of the reporting requirement exception process
- Proven skill and experience including planning, execution and follow up client meetings along with underwriting, seeking credit approval and documenting real estate transactions.
- This role requires prior commercial real estate and/or commercial real estate finance experience or equivalent; credit finance experience of equivalent; credit underwriting experience a plus.
- Reviews credit approval memorandums and attorneyprepared loan documents only for new and renewed loans to ensure compliance and adherence to the loan approval guidelines.
- Interact with lending staff, deal teams and clients in a welcoming and professional manner.
- •
- Qualifications:
- •
- Undergraduate degree is required. Majors in business, real estate, finance or economics preferred.
- Must have 2 to 6 years of experience in Commercial Real Estate lending or equivalent.
- Must exhibit exemplary verbal, writing and analytical skills.
- Demonstrated negotiation skills and experience closing real estate transactions.

Wintrust Financial Corporation, including community banking and financial services subsidiaries, is an Equal Opportunity Employer. All qualified applicants will receive consideration for employment without regard to race, color, religion, national origin, citizenship status, sex, sexual orientation, gender identity and expressions, genetic information, marital status, age, disability, or status as a covered veteran or any other characteristic protected by law. bank and group that has joined the Wintrust family along the way has stayed true to that original mission, thanks to our employees who serve as brand champions and live our values.

Entrepreneurial, customer-focused, and team-oriented people thrive here at Wintrust. We approach each day intent on making an impact and believe in providing truly distinctive customer service. We're not just in the communities we serve. We're part of them. Wintrust is pleased to provide employees with a total reward that includes:

- Competitive base pay and bonus opportunities.
- A wide array of generous benefits.
- Employee services and programs.
- Extensive training and development.
- Time off and community involvement opportunities.
- Meaningful work focused on serving our customers and improving our communities.

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