Position: Summer Intern

www.cbre.com Chicago, IL

With broader and deeper capabilities than any other company, CBRE is the leading full-service real estate services and investment organization in the world. A CBRE internship gives you a unique opportunity to get a head start in the commercial real estate industry by working alongside some of our top producing professionals. Our associates will gain valuable real-life experience and learn the business by working on CBRE projects.

CBRE Group, Inc. is the world's largest commercial real estate services and investment firm (based on 2019 revenues) with more than 100,000 employees (excluding affiliates). CBRE has been included in the Fortune 500 since 2008, ranking #128 in 2020. It also has been voted the industry's top brand by the Lipsey Company for 19 consecutive years and has been named one of Fortune's "Most Admired Companies" in the real estate sector for eight years in a row. Its shares trade on the New York Stock Exchange under the symbol "CBRE". The company serves real estate investors and occupiers through approximately 530+ offices worldwide (excluding affiliates). CBRE offers a broad range of integrated services, including facilities, transaction and project management; property management; investment management; appraisal and valuation; property leasing; strategic consulting; property sales; mortgage services and development services.

## **About The Internship Program**

The CBRE National Sales Internship accelerates your learning and development by providing you with a strong foundation upon which to build your commercial real estate sales career. This eight-week summer intern program will introduce you to our company, our fast-paced industry, and your world-class professionals. Program participants will receive real-world training and participate in networking and learning opportunities.

## **Responsibilities May Include**

Conduct company, property and industry-specific research

Manage and update prospects in an internal tracking database

Assist in developing and preparing marketing and presentation materials

Track local and regional activity, e.g., economy, employment statistics, major company activity, industry trends and demographics that affect the local real estate market

Contribute to special projects in support of business development

Provide ongoing support with current deals, including market surveys, proposal reviews and summaries, lease reviews, financial analysis

## Qualifications

The internship is designed for results-oriented and entrepreneurial candidates with a strong academic background, preferably in business or real estate. Applicants should be self-motivated, creative, disciplined ad exhibit a demonstrated interest in the commercial real estate industry.

Current college junior, senior, or graduate level student

Desire to work in the commercial real estate industry

Experience with MS Office with preferred experience in Salesforce and Tableau

Strong presentation skills

Ability to network and develop strong relationships

Detail-oriented and highly organized

Strong analytical and problem-solving skills

Solid written and oral communication skills

Ability to work independently and collaboratively Work authorization

## **Application Process**

To be considered for a position with CBRE, please apply online at https://cbre.referrals.selectminds.com/ where you can search all job openings on the homepage. Click "Apply for Job" and a window will pop up asking you to input your first name, last name, and email address. Fill in your full name and email address and hit "Start Your Application". You'll then be redirected to CBRE's careers site to fill out the remainder of your information.