

STERLING ORGANIZATION

PRIVATE EQUITY – ANALYST, LOGISTICS

Sterling Organization is a vertically integrated private equity real estate investment firm whose national platform is focused on investing in LAST HOUR® consumer fulfillment and distribution real estate assets across the risk spectrum in major markets within the United States. Our platform currently focuses on 3 distinct investment strategies: (i) LAST HOUR® consumer fulfillment and distribution real estate, (ii) Value-Add retail real estate, and (iii) Core, Grocery-anchored retail real estate. We encourage interested candidates to explore our website – www.sterlingorganization.com – to learn more about Sterling and its investment strategies.

Sterling Organization is currently seeking a Private Equity – Analyst, Logistics that will focus on the firm’s logistics series of funds and will be based at its corporate headquarters located in West Palm Beach, FL. Amongst other acquisition and investment initiatives, this position will largely focus on (i) evaluating and underwriting potential acquisitions, and (ii) performing due diligence and assisting with deal execution for the steady flow of acquisitions consummated by Sterling’s fully committed and fully discretionary investment vehicles.

This highly visible role on a new, entrepreneurial team will help to implement and mold investment processes to scale, and will regularly interact with executive leadership to discuss various underwriting scenarios for business plan execution. Over their first 2 to 4 years, analysts will gain significant exposure to the underwriting of, and investment in various types of logistics-centric real estate assets in major markets throughout the United States, with high-potential employees having the ability to ascend from the analyst program to leadership roles within the organization.

RESPONSIBILITIES:

- Prepare financial models and cash flow forecasts with IRR and equity multiple sensitivities
- Perform rigorous due diligence on awarded deals to ensure Sterling has an all-encompassing understanding of the asset and associated risks prior to closing on a transaction
- Project acquisition performance and produce both quantitative and qualitative reports that help investors understand financial risks and key return metrics
- Assist with the preparation of Investment Committee memoranda and other materials
- Organize and maintain a pipeline of acquisition targets being evaluated by the firm
- Research emerging logistics industry technologies, trends and potential tenants
- Work closely with key company personnel in financing and disposition transactions
- Effectively communicate with internal executives and outside counterparties as part of active and prospective transactions
- Perform ad-hoc reports and special projects, as needed

REQUIREMENTS:

- College graduate with strong record of academic achievement and knowledge of commercial real estate
- Candidate should be highly proficient in Microsoft Excel/Word and experienced with other standard business software
- Candidate should be highly organized and detail-oriented, have exceptional written and oral communication skills and should be able to take on multiple projects simultaneously in a fast-paced environment
- 1 to 3 years of commercial real estate experience, with a focus on financial underwriting/modeling (preferred but not required)

COMPENSATION: Compensation commensurate with experience. Full benefits including health and dental insurance, 401K and annual performance bonus.