

Mid-America Real Estate Group
Investment Sales Associate
Chicago, IL

Mid-America Real Estate Group is the Midwest's leading retail real estate firm with offices located in Chicago, Oakbrook Terrace, Milwaukee, Minneapolis and Detroit. Mid-America specializes in Investment Sales, Leasing, Asset Management and Tenant Representation all focused on the retail and shopping center industry in the Midwest.

Mid-America's Investment Sales Team is based in Chicago and handles the disposition of retail properties throughout the greater Midwest region on behalf of public and private clients.

Job Summary:

Mid-America Real Estate Corporation's Investment Sales Group is looking for motivated investment sale brokers to focus on both single-tenant net lease and multi-tenant shopping center transactions. This position will be responsible for working with a highly successful retail-focused investment sales team on the execution of disposition assignments. *This position is located in the downtown Chicago office of Mid-America Real Estate Corporation.*

Requirements:

- Bachelor's Degree
- 1 – 5 years experience in commercial real estate brokerage
- Excellent written and oral communication skills
- Self-motivated
- Possess the skill set to work within a team environment
- Strong negotiating capabilities
- Real Estate Salesperson or Brokers License, preferably in Illinois but not required

Primary Responsibilities:

- Execute existing business generated by the team's Principals and senior Brokers
- Prospect for potential new clients
- Responsible for dissemination of offering materials to key acquisition decision makers
- Providing market and asset knowledge to buyers for sale assignments
- Produce offers on sale assignments
- Provide opinion of market values to existing and prospective clients
- Assist with coordinating due diligence for properties under contract