



Investment Analyst/Associate

SAN FRANCISCO, CA / REAL ESTATE / REMOTE

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We are on a mission

Increasing housing supply remains a massive challenge in US cities, and the fragmented nature of the real estate industry has resisted innovation at scale. Juno is a real estate startup radically rethinking how housing and apartments get designed, built, and developed. Through a productized approach to ground-up development, we bring new precision, speed, and sustainability to our projects and are unlocking new opportunities to bring healthier, design-forward housing to US cities at scale.

Juno is tackling challenges in architecture, industrial design, manufacturing, supply chain optimization, property management, community development, and finance.

While our outward goal is to enrich people's lives by delivering a better place for the world to call home, our internal goal remains equally ambitious. Juno is committed to fostering a diverse, equitable, and inclusive environment where people of all backgrounds feel deeply and genuinely welcome. Thank you for considering us as you think about your next chapter. If there are preparations we can make to help ensure you have a comfortable and positive interview experience, please let us know.

How you'll help us achieve the mission:

We're looking for an Investment Senior Analyst / Associate who can help build our pipeline of real estate development projects and support capital raising efforts for such projects. This team player will report to the Head of Real Estate and work across all areas of the investment process, from market research and analysis to pro forma and underwriting to supporting capital raise efforts for both equity and debt. Our ideal candidate is passionate about real estate investing, highly analytical and detail oriented, extremely curious, exceptional at communicating complex information, and seeks to challenge the status quo in order to better the housing experience for renters, investors, and the planet.

Juno as a company has embraced a fully remote approach to work, with teammates based in cities across the US, with regular opportunities to get together in-person. Our preference is for teammates to be based in San Francisco, Denver, Atlanta, Chicago, or New York when possible, for the opportunity to be based near other teammates.

What we're looking for in a teammate:

- Underwrite and analyze potential development projects
- Track deal pipeline and workflow
- Visit potential project sites to gain on the ground knowledge
- Maintain current knowledge of market conditions, property values, and applicable legislation in all target markets
- Prepare investment memorandums and present them to investment committee
- Manage closing and due diligence process
- Assist in raising debt and equity financing for development projects
- Track investor prospects and investor DD processes
- Maintain detailed knowledge of all aspects of pipeline investments for sourcing capital
- Support Head of Real Estate or Development Managers in all aspects of work, as necessary, to ensure successfully capitalizing and closing pipeline projects
- Assists Head of Real Estate or Development Managers with special projects and other related duties as may be assigned

- You've had 2 to 4+ years of work experience in a real estate related field, such as development, investment banking, private equity, acquisitions, and/or underwriting
- You've managed deal pipelines in a fast-paced environment
- You've underwritten multifamily development deals in Excel, soup to nuts, and understand every assumption and how to validate and research each one
- You've managed closings and due diligence, including investors, construction loans, and permanent financing closings
- You are comfortable working with cross-functional teams and presenting to senior management or external capital partners (both existing and prospective)
- You have an undergraduate degree in Finance, Real Estate, Business, Economics, or similar
- You are detail-oriented, extremely organized, and capable of dealing with ambiguity; you can translate goals into actionable plans
- You are self-motivated, self-directed, and eager to take ownership of opportunities to ensure solution
- You are able to prioritize, multi-task, learn, adapt, and work well under pressure in a rapidly evolving environment
- You can proactively manage up and across
- You're a positive, empathetic team player skilled at collaboration and communication
- You're solution-oriented and action-biased
- You're low ego and constantly curious; you believe no task is too small
- You are mission aligned to the belief that people deserve a quality living experience at more attainable prices

Bonus Points

- Experience with the above at a company with a distributed or partially distributed workforce
- Experience at a technology-oriented early stage or high-growth startup
- Familiarity with Slack and Google Workspace
- Experience with development management and execution

Reasons to love being part of the Juno team:

- Unique opportunity to join a mission-driven, innovative, early stage startup positioned for growth
- Work with a smart, warm, dedicated team solving hard problems
- Competitive salary and stock options
- Excellent medical, dental, and vision insurance
- Flexible work
- Unlimited, flexible PTO
- Home office stipend
- Company-sponsored gatherings

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Juno encourages applications from people of all races, religions, national origins, genders, sexual orientations, gender identities, gender expressions, and ages, as well as veterans and individuals with disabilities.

Learn more about us at juno.co and on [Medium](#).