

ROLE: Commercial Real Estate Broker
LOCATION: Chicago, IL
www.imperialrealtyco.com



Imperial Realty is an industry leader owning over 100 commercial properties and marketing for lease/sale an additional 200+ properties in the Chicagoland market. As our assignments continue to grow we are actively seeking a Commercial Real Estate Broker to join our team. The candidate will be responsible for market analyses, showing properties, LOI negotiations, lease negotiations, sourcing new clients, acquisitions and dispositions.

What we offer our brokers is very unique as we own millions of square feet of office, retail, industrial and land assets. Typical brokerage firms are reliant on other property owners assets to sell and lease and while we do list millions of square feet for others, Imperial provides its brokers all of our properties on a non-exclusive basis (any broker can work any property). We are also a very active buyer and occasionally a seller providing our brokers a massive amount of business.

Our brokers have access to our principals who share the office providing for quick deal decisions. As Imperial becomes a 3rd generation family owned/managed business our brokers also benefit from a wealth of knowledge with staff architects, attorneys, construction managers, property managers, accountants and administrators in-house. Did you know Crain's Chicago Business ranks Imperial as the largest privately held office building owner in the market?

Our office is located on the north side of Chicago and the vast majority of assets are within a 20 minutes drive-time of the city. Brokers are independent contractors. The ideal candidate will be an aggressive, entrepreneurial minded self-starter who is expected to earn their broker's license within 3 months and ideally has their Bachelor's degree, but not a requirement.