Commercial Real Estate Broker Frontline Real Estate Partners Chicago

https://www.frontlinerepartners.com/

Frontline Real Estate Partners, LLC ("Frontline") is a full service commercial real estate company based in Chicago, IL. We offer leasing, sales, and property management services to clients including landlords, tenants, real estate investors, and some of the largest loan servicers, banks, and financial institutions in the country. We work on a diverse and exciting portfolio of commercial properties of all asset classes located primarily throughout Chicago and surrounding markets. Incredible opportunity to develop and apply your real estate or sales skills across all facets of the commercial real estate industry in a fast-paced, team-based, atmosphere.

The Commercial Real Estate Broker position at Frontline, which comes with **salary**, presents a unique opportunity to work in an entrepreneurial, team-based environment at one of Chicago's premier boutique real estate firms with a proven track record of success. We are seeking a talented and driven individual to support our brokerage team with executing marketing plans, achieving results on assignments, capitalizing on new opportunities, and continuing to help our team raise the bar. Gain exposure and experience working on a diverse portfolio of properties including **retail**, **office** and **industrial** assets located primarily throughout the Chicago MSA.

RESPONSIBILITIES:

- Assist Frontline's brokerage team to market current leasing and sale listings
- Track prospects, conduct showings, solicit offers, and negotiate with prospective tenants and buyers
- Prepare proposals and property valuations to present for new clients / listing opportunities
- Generate listing materials for new listings and oversee marketing activities
- Cultivate relationships with market participants and pursue new business opportunities

QUALIFICATIONS:

- Illinois real estate license required
- Candidate must have an automobile and current driver's license
- Prior experience in commercial real estate sales or leasing preferred, but not required
- Strong communicator, responsive, and capable of working both in the office and in the field
- Ability to work in a team environment with a positive attitude and willingness to assist others as needed to support the team-based, results-driven culture of the company
- Proficient with Microsoft Office
- College degree preferred