

# Director of Development

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## Company Info

With more than 80 years in business and 16 offices (and growing!), Ryan offers comprehensive commercial real estate solutions to customers across the US. We bring a collaborative, relationship-driven approach to delivering spaces where people thrive and businesses succeed. Join a company with an outstanding culture and competitive benefits. At Ryan, we don't just build buildings – we build stories.

## Job Description

Ryan Companies US, Inc. has an immediate career opportunity for a Director of Development position in our Chicago office. This person may office out of our Westmont office or our office in the West Loop downtown Chicago. This position is responsible for pursuing new business and supporting the execution of Ryan-owned and third-party owned development and construction projects. This professional will support the Vice Presidents of Development and develop strong external relationships within brokerage networks, third party consultants, governmental agencies and real estate users. Candidates with at least 5-7 years of experience, preferably within senior housing or multifamily, are most likely to be successful.

Some of the things you can expect to do:

- Respond to market opportunities by taking leadership role in planning, preparing, editing and assembling responses to RFPs and RFQs for qualified development and construction opportunities Ryan chooses to pursue
- Prepare draft project pro formas and pursuit costs forecasts for pursuit opportunities
- Manage site and project design efforts, interfacing with Ryan construction and design team members and external design team members. Manage design efforts resulting in project costs within pro forma budgets
- Assist VPs in assessing potential sites, including issues related to environmental contamination, geotechnical issues, topography, constraints analysis, city zoning and ordinances, applicable fees
- Prepare responses to leasing RFPs; propose and negotiate economic and legal transaction terms
- Manage evolution of letters of intent and lease agreement drafting, negotiation and execution
- Coordinate and manage third party leasing activities for multi-tenant projects and tenant improvement construction projects

You will really stand out if you have:

- Experience in real estate development, commercial real estate brokerage/finance, or design/construction project management
- MBA or MS in Real Estate or Finance



## Eligibility

Positions require verification of employment eligibility to work in the U.S.

Must be authorized to work in the U.S.

Certain positions and locations require COVID-19 vaccination, subject to reasonable accommodations for valid medical or sincerely held religious reasons.

## Benefits

Competitive Salary

Medical, Dental and Vision Benefits

Retirement and Savings Benefits

Flexible Spending Accounts

Life Insurance

Educational Assistance

Paid Time Off (PTO)

Parenting Benefits

Long-term Disability

Ryan Foundation – charitable matching funds

Paid Time for Volunteer Events

Ryan Companies US, Inc. is an equal opportunity and affirmative action employer. All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, disability, protected Veteran status, age, or any other characteristic protected by law.

To view the Equal Employment Opportunity is the Law posters and the supplement, as well as the Pay Transparency Policy Statement, [CLICK HERE](#).

To view an EEO is the Law Poster that is optimized for screen readers, [CLICK HERE](#).

*Ryan does not accept recruiting agency solicitations.*