

JLL
Position: Associate, Land & Development Services
www.jll.com
Chicago, IL

We're JLL—a leading professional services and investment management firm specializing in real estate. We shape the future of real estate for a better world by using the most advanced technology to create rewarding opportunities, amazing spaces and sustainable real estate solutions for our clients, our people and our communities. As a Fortune 500 company, we help real estate owners, occupiers and investors achieve their business ambitions. We have operations in over 80 countries and a global workforce of over 92,000 individuals. We believe a diverse and inclusive culture is one where everyone succeeds. That's why we're committed to creating an environment where we all feel welcomed, valued and empowered to achieve our full potential.

This position is focused exclusively on the sale of commercial real estate transactions within the JLL Capital Markets Land & Development Services group. In addition to the involvement in every stage of a transaction, including underwriting, preparation of offering memoranda and closing, the Associate will begin to develop a client network and train and lead analysts on Investment Advisory underwriting. Will work in a high-energy, team-focused environment.

Main Responsibilities

- Responsible for complex financial modeling of commercial real estate transactions and utilize market and JLL data / comps to correctly underwrite a transaction.
- Prepare and oversee the preparation of investment advisory and financing packages.
- Must be technically proficient in use of databases and be able to effectively utilize data to determine trends and prepare for pitches and meetings.
- Must understand and review real estate documents (leases, loan documents, appraisals, etc.) to determine if any issues exist and determine what could be a concern.
- Participate in weekly office meetings with Producers to discuss deal flow, deal status and market conditions.
- Lead weekly analyst meeting to answer questions and help grow future talent.
- Have a strong understanding of how JLL's lines of business work together.
- Mentor junior associates and analysts in real estate underwriting / financial modeling.
- Other duties as assigned.

Experience Required

- 5+ years of experience in a financial analysis environment; mortgage or commercial real estate industry preferred.
- Self-motivated, team-oriented and strong time management skills to prioritize deadlines.
- Excellent organizational, quantitative, and communication skills; able to interface with top level executives.
- Strong ability to communicate analytical and marketing data effectively.
- Strong research, analytical, and problem-solving skills. Ability to analyze qualitative and quantitative information.
- Ability to be an independent worker with a team player attitude.

Education

- Bachelor's Degree in Real Estate, Finance, Accounting, or related discipline or an equivalent combination of education and experience.
- MBA is a plus, but not required.

Computer Skills

- Intermediate working knowledge of Outlook, and Word.
- Expertise in Argus and Microsoft Excel.
- Database experience a plus.