



CAREER/INTERNSHIP FAIR PARTICIPANTS

Baum Realty Group

Baum is widely regarded as the premier retail brokerage firm in Chicagoland, providing investment sales, leasing and exclusive tenant representation. Additionally, Baum's unique National Real Estate Solutions division delivers high quality real estate services to corporate retailers and national franchisors that need efficient solutions to scale their national retail real estate strategies.

CA Ventures

With over \$8.6 billion of assets under management and development, CA Ventures is widely recognized for its vision, track record, creativity and investor loyalty. We are institutionally minded specialists with a passion for excellence and an unwavering commitment to quality and integrity.

Founded in 2004, CA Ventures is a real estate investment, development and management company based in Chicago, Illinois with over 1200 employees worldwide. CA Ventures is the parent company for the CA family of companies including CA Student Living, CA Residential, CA Senior Living, CA International, CA Industrial, CA International, CA Office, CA Asset Services, CA Management Services and Anthology.

What differentiates CA is its ability to seek out sound investment opportunities in select markets in order to maximize asset and investor value. CA entities and clients are supported by a centralized shared service infrastructure and experienced professionals with industry-leading knowledge and operational expertise.

CBRE

CBRE is the world's largest commercial real estate services and investment firm, with 2018 revenues of \$21.3 billion and more than 90,000 employees worldwide. CBRE is ranked #146 on the Fortune 500. It also has been voted the industry's top brand by the Lipsey Company for 18 consecutive years, and has been named one of Fortune's "Most Admired Companies" for seven years in a row, including being ranked number one in the real estate sector in 2019. CBRE offers a broad range of integrated services, including facilities, transaction and project management; property management; investment management; appraisal and valuation; property leasing; strategic consulting; property sales; mortgage services and development services.

Ernst & Young

At EY, our purpose is Building a better working world. The insights and quality services we provide help build trust and confidence in the capital markets and in economies the world over. We develop outstanding leaders who team to deliver on our promises to all of our stakeholders. In so doing, we play a critical role in building a better working world for our people, for our clients and for our communities.

Through our four service lines — Assurance, Advisory, Tax and Transaction Advisory Services — we help organizations capitalize on opportunities. We help them fulfill regulatory requirements, keep investors informed and meet stakeholder needs. And in a fast-changing world, we give them the support they need to be effective today and create long-term growth for tomorrow.

We believe a better working world is one where economic growth is sustainable and inclusive. We work continuously to improve the quality of all of our services, investing in our people and innovation. And we're proud to work with others – from our clients to wider stakeholders – to use our knowledge, skills and experience to help fulfill our purpose and create positive change.

Heitman

Founded in 1966, Heitman LLC is a global real estate investment management firm with over \$44 billion in assets under management. Heitman's real estate investment strategies include direct investments in the equity or debt capitalization of a property or in the securities of listed and publicly traded real estate companies. Heitman serves a global client base with clients from North American, European, Middle Eastern and Asia-Pacific institutions, pension plans, foundations and corporations and individual investors. Headquartered in Chicago, with additional offices in North America, Europe, and Asia-Pacific, Heitman's more than 325 employees offer specialized expertise – from a specific discipline to local insight.

Marcus & Miilichap

Since 1971, Marcus & Millichap (NYSE: MMI) has been the premier provider of commercial investment real estate brokerage services. The foundation of our investment sales is the depth of our local market knowledge, collaborative environment and technology platform. Our 48-year history of maintaining investor relationships in local markets enables us to be the best information source and transaction service provider in North America.

In 2018, Marcus & Millichap closed nearly 10,000 investment transactions for private and institutional investors. By closing more transactions annually than any other firm, our investment professionals provide clients with an unparalleled perspective on the investment real estate market locally, regionally and nationally. Included in these transactions were shopping centers, office and industrial buildings, apartment properties, single-tenant net-lease properties, hotels/motels, senior housing facilities, manufactured home communities, self-storage facilities, golf and resort properties and land.

Marcus & Millichap has established itself as a leading and expanding investment real estate company with more than 2,000 investment sales and financing professionals in over 80 offices throughout the United States and Canada.

Matanky Real Estate Group

Matanky Realty Group (MRG) is a full service commercial real estate firm specializing in brokerage, acquisition, development, construction, leasing and management. Since 1955, MRG has offered clients national perspective while providing the individualized attention that only comes with a boutique firm. Join us in shaping our communities at <u>matanky.com</u> and @MatankyRealty.

Mid-America Real Estate Group

Since 1984, Mid-America Real Estate Group has focused exclusively on retail real estate. This singular focus is what distinguishes our company within the industry and the market and it's what gives our clients the competitive edge. We use a team approach to help our clients achieve their goals, whether it's finding the best retail space, managing a portfolio, developing a shopping center, or finding the right buyer in a sales transaction. With companies located in <u>Oakbrook Terrace, Illinois</u>, <u>Chicago</u>, <u>Wisconsin</u>, <u>Minnesota</u> and <u>Michigan</u>, Mid-America is the largest full-service retail real estate organization in the Midwest.

The Mid-America Real Estate Group is comprised of separate but related companies dedicated to providing a full spectrum of services to clients with interests in retail real estate. Mid-America provides professional expertise in the following areas of retail real estate: Tenant Representation, Project Leasing, Asset Management, Construction Management/Development Services, Investment Shopping Center Sales, Investment Net Lease Sales, Land Brokerage, Surplus Property Disposition, and G.I.S. Services.

Pine Tree, LLC

Pine Tree is a leader in the acquisition, development, leasing and management of necessitybased retail properties throughout the United States. With decades of experience in projects across the risk spectrum, the company embraces an ever-changing retail landscape by focusing efforts to omnichannel retailing, sustainability, social media and joint-venture projects. Pine Tree currently manages a portfolio of just under \$1 billion and has executed approximately \$2.4 billion in transactions since its inception in 1995.

Real Estate Institute

Founded in 1992, Real Estate Institute has provided high-quality professional education to more than 150,000 alumni nationwide.

Early on, the school aimed to offer Illinois real estate licensing programs that would best prepare students to achieve their own successes. The positive reputation established with loyal students helped the company grow well beyond its real estate roots. Today, Real Estate Institute provides education to meet the regulatory requirements for real estate, insurance, mortgage brokerage and lending, law and accounting professionals.

Our staff is dedicated to providing our customers with unparalleled service and support. Our teams include expert instructors, customer service representatives, class and webinar support, course developers, and large client success specialists.

Each student is encouraged to engage with our knowledgeable team of academic and administrative professionals, who answer detailed licensing questions, provide technical support and provide one-on-one instructor support (or give an extra dose of encouragement to students who are about to take their licensing examinations).

We recognize that our customers want comprehensive programs that are highquality *and* efficient. To that end, we're thoughtful about the programs and packages that we offer our students. Rather than provide a huge catalog of courses, we focus on simply packaged programs that provide our students with access to excellent content and processes that enable them to quickly achieve their educational goals.

When you complete your licensing requirements with Real Estate Institute, you'll be among the first to hear the latest licensing updates and any breaking news. We'll also keep track of your educational status and send you reminders for your upcoming license renewals.

Business managers rely on our sales, marketing and management teams to collaborate on bulk and value-added, custom solutions that enable their firms to recruit and retain well-trained licensees.

Retail Properties of America Inc.

At RPAI, we have proactively positioned our portfolio to benefit from the shift in retail. With an asset concentration residing in some of the nation's best MSAs and Super-Zips, we can leverage our national best-in-class partnerships to further densify our projects with a robust development pipeline. We will continue to meet the needs of the modern retailer as we continue to densify our portfolio through RE/Development and RE/Expansion projects.

Whether you're a graduate embarking on a new journey or a seasoned professional with an ambition for new challenges, RPAI will provide you with a platform to innovate, collaborate and inspire. RPAI is a Real Estate Investment Trust (REIT) that owns and operates high quality, strategically located open-air shopping centers, including properties with a mixed-use component. Headquartered in Oak Brook, IL, we offer a variety of opportunities in both our corporate headquarters and field offices in areas such as leasing, asset management, development, property management and other general corporate functions.

Revantage Corporate Services

Revantage, a Blackstone affiliated company, is a global professional shared services company that embraces ambition and innovation to serve Blackstone's Real Estate portfolio companies. Blackstone is one of the world's leading investment firms. It is also one of the largest real estate private equity investment managers in the world, with a real estate portfolio that includes hotel, office, retail, industrial and residential properties in the US, Europe, and Asia. Blackstone Real Estate also operates Blackstone Real Estate Income Trust (BREIT), a leading perpetual-life, monthly NAV REIT that seeks to invest in stabilized, income-generating US commercial real estate across the key property types, including multifamily, industrial, retail and hotel assets, and to a lesser extent in real estate-related securities. Revantage currently supports the following Blackstone Real Estate portfolio companies: BRE Hotels & Resorts, EQ Office, Link Industrial Properties, LivCor, Longview Senior Housing and ShopCore. We will be recruiting for positions across all 7 companies.

UIC John Marshall Law School

UIC John Marshall Law School, formerly an independent law school, joined the University of Illinois at Chicago, the city's only public Carnegie Research 1 institution, on August 16, 2019, as its 16th college. UIC John Marshall is Chicago's only public law school. Located in the heart of the city's legal, financial, and commercial districts, UIC John Marshall offers, among its varied degrees, the only graduate real estate law programs of their kind in the Midwest and is recognized as one of the most diverse law schools in the nation. As part of the University of Illinois at Chicago, UIC John Marshall looks forward to creating interdisciplinary programs to enhance the training of our graduate real estate law students and preparing them for the future of commercial real estate through multidisciplinary perspectives. We will continue to engage

with the community, promote excellence, inspire innovation, and produce the next generation of talented commercial real estate professionals and leaders for Chicago and the world.

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Transwestern

Transwestern is a privately held commercial real estate company of collaborative entrepreneurs specializing in Agency Leasing, Asset Services, Occupier Solutions, Capital Markets and Research, our fully integrated global enterprise adds value for investors, owners and occupiers of all commercial property types. We leverage market insights and operational expertise from members of the Transwestern enterprise specializing in development, real estate investment management and research. Transwestern has 34 U.S. offices and assists clients from more than 219 offices in 37 countries through strategic alliances with France-based BNP Paribas Real Estate and Canada-based Devencore.

Waterton

Waterton is a real estate investment and property management company with a focus on U.S. multifamily, senior living and hospitality properties. Founded in 1995, Waterton executes value add strategies and manages a national portfolio of properties on behalf of institutional investors, family offices and financial institutions. Waterton manages its multifamily and senior living properties through a vertically integrated operations platform.

Waterton has expertise in selecting and managing attractive risk adjusted real estate investments located in major markets around the United States. Waterton is privately held by its co-founders and is headquartered in Chicago with regional offices throughout the United States. As of June 30, 2019, Waterton's portfolio includes approximately \$5.5 billion in real estate assets.

Waterton cross-trains its staff, resulting in a unique customer experience that combines the best qualities of hotel, senior living and apartment communities. We call this approach Resitality®, which serves as a competitive advantage across our diverse portfolio.

Wintrust

Wintrust Bank is an affiliate of Wintrust Financial Corporation. Wintrust Financial Corporation is a publicly traded Financial services holding company headquartered in Rosemont, IL, with assets approaching \$20 billion. With over 125 branches in Illinois, Wisconsin and Indiana, it is the second largest bank group headquartered in Illinois. In addition to being active in the commercial real estate market, the company engages in community banking, wealth Management, specialty finance and mortgage origination through its operating subsidiaries.