

Vice President of Asset Management for Senior Housing

Key Responsibilities:

The Vice President of Asset Management for Senior Housing will be an integral member of GreenCourte's asset management team, focusing primarily on its active adult/independent living senior housing assets as well as other specialty housing assets such as land-lease communities. Primary responsibilities will include:

- Providing critical analytical and operations support for Green Courte's asset management activities
- Performing market research, competitive analysis and asset-specific opportunity assessments and developing detailed strategic business plans for each property
- Collaborating with third-party operators or the in-house operations team to develop and manage marketing and sales programs that maintain a robust pipeline of prospective residents, ensuring that the leasing funnel remains full and that property-level occupancy stays at or above pro forma levels
- Working with third-party property managers or the in-house operations team to improve senior housing operations, including driving key process improvements and cost-savings measures
- Performing detailed financial analysis of value-add capital projects, including analysis of historical financial statements and preparation of cash flow projections, to assess investor risk and return
- Managing third party engineers, consultants and contractors to complete property repairs and capital projects
- Working with third-party property managers or the in-house operations team to develop and coordinate timely, comprehensive and insightful reporting on a weekly, monthly, and quarterly basis

Experience and Qualifications:

We are looking for an assertive, creative, high-energy leader who has an entrepreneurial spirit and who is passionate about this exciting opportunity to help our team build a new business. The successful candidate for this position will have a demonstrable track record of creating long-term investor value in a similar position and will be able to provide specific examples of taking full “ownership” of business challenges and opportunities, driving process and performance improvements, and successfully managing outside managers and vendors to deliver optimum results. Additional requirements include:

- BS in real estate, finance or accounting, or undergraduate degree in engineering or similar plus an MBA
- 5+ years of relevant senior housing asset management experience; development experience strongly preferred; additional experience as a financial analyst for a real estate investment firm, or investment bank or other similar professional exposure very helpful
- Highly proficient in financial modeling tools, including excellent Excel skills
- Exceptional analytical skills and written and verbal communication skills
- Ability to manage and distill insightful conclusions from large volumes of data
- Ability to be organized and detail-oriented and to work efficiently and accurately under pressure in a fast-paced environment
- Ability to work independently with limited supervision

Please email a cover letter and resume to careeropportunities@greencourtepartners.com.