

# Real Estate Acquisitions Analyst

**Crown Community Development Naperville, IL 60189 USA**

## **Real Estate Acquisitions**

**Small suburban office arm of large, privately-owned family company seeks real estate acquisition analyst to support key executives in on-going efforts to acquire land for community development and place capital with nascent land development partners throughout the U.S.**

Acquisition Analyst will provide portfolio management support and opportunity assessment for current land assets and potential land acquisition/investment candidates through critical market research and sophisticated proforma financial analysis. The position requires the exercise of discretion and independent judgment.

Excellent opportunity for professional development.

## **Responsibilities**

- Work with market research consultants to perform market research on current target markets. Current target markets include Austin, San Antonio, Tucson, Phoenix, Chicago, Nashville, Seattle, Indianapolis, Denver and Tampa.
- Identify potential new U.S. markets for investment
- Provide first-line cash flow analysis for land acquisition investments
- Assist in the underwriting of potential investments, including in the review of municipal zoning, development and taxing district agreements
- Assist in securing project entitlements (zoning, utility agreements, permits)
- Collect, analyze and report on key housing and economic statistics of target markets.
- Prepare new, and update existing, Market Comparison Reports and Top Ten Land Acquisition Candidate Reports. Distribute to team with comment on a regular basis.
- Create presentation packages in conjunction with the V.P. and Director of Community Development and provide advanced administrative report
- Actively seek to develop an understanding of the land development industry in order to provide strategic insight to entire team.
- Track existing partnership performance as it relates to revenues, development expenses and builder performance for compliance with Master Plan budgets.

## **Minimum Qualifications**

Education: Undergraduate degree, preferably in economics, business, real estate, finance or construction/engineering

Years of Experience: 1-7 years of analytic experience. Looking for the right skill set and a developing passion for the real estate industry

## **Minimum Knowledge/Skills Required**

- Strong aptitude with Microsoft Outlook, Excel and Power Point
- Intellectual curiosity for the development industry and a willing to learn all aspects of our business
- Advanced financial analytic skills
- Attention to detail
- High level of professional maturity and integrity coupled with a strong work ethic
- Ability to remain discreet and confidential
- Team player, ability to work well with a variety of co-workers
- A humble attitude – no job is too menial to undertake and volunteer for. We are a small, highly driven team
- Self-motivated
- Willing to Travel periodically

**Compensation:** \$80,000-100,000 depending upon experience

**Benefits:** Health insurance, defined benefits pension plan, profit sharing, vacation, bonus potential

**For confidential consideration please send resume and salary history to Sharon Krohn [sharon@realestateexecutivesearch.com](mailto:sharon@realestateexecutivesearch.com) . Please include "Acquisitions" in the subject line.**

### **About Crown Community Development:**

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